

IMPORTANT NOTE

Real Cases 2.0. is born, the new update of the tool that will make you win your cases



(http

(https://www.facebook.com/EconomistJurist/) ARTICLES (HTTPS://WWW.ECONOMISTJURIST.ES/CATEGORY/ARTICULOS-JUF

(https://www.linkedin.com/company/53033877?trk=tyah&trk=info&trk=aid%3A141287368&trk=imp%3A1038726&trk=cmp%3A1038726&trk=ad%3A1038726&trk=acc%3A1038726) ARTICLES (HTTPS://WWW.ECONOMISTJURIST.ES/CATEG

(https://twitter.com/EconomistJurist) ECONOMIA (HTTPS://WWW.ECONOMISTJURIST.ES/CATEG

(https://www.youtube.com/channel/UC7TfUjbyG0UjCn5Z4H1) PODCAST (HTTPS://WWW.ECONOMISTJURIST.ES/CATEGORY/PODCAST/

(https://www.instagram.com/economistjurist/) NEWSPAPER LIBRARY (HTTPS://WWW.ECONOMISTJURIST.ES/CATEGORY/

# Advice for highly effective lawyers: read books on public speaking and apply its principles

"All lawyers should master oratory or the art of speaking eloquently"



(HTTPS://GLOBAL.ECONOMISTJURIST.ES/BDI/ENLACEREV

al servicio del Sector Inmobiliari

Do you want to receive our Newsletter in your email for free?

(HTTPS://GLOBAL.ECONOMISTJURIST.ES/BDI/ENLACEREVIS

(Photo: E&J

We use our own and third-party cookies to collect informa pages. Cookies will not be used to collect personal information. You can allow its use or reject it, you can also change its settings whenever you want. The most read

subscribe

To accept



(whatsapp://send?text=Consejos para abogados altamente efectivos: lee libros sobre oratoria y aplica sus principios Privacy icons



All of us lawyers should master **oratory or the art of speaking eloquently**. Each of us has had occasion to speak in public, at school, at a family reunion, at a sporting event, in a play, etc. Regardless of how we felt those first times before a more or less crowded audience, we remember that experience of addressing a group of people who look at us and wait for us to pronounce our words.

The best way to overcome the fear of public speaking and speak freely and comfortably is by doing it, even if it is hard for us. Because precisely that daring will show us that we are capable of doing it. Of course, **we must trust ourselves** to take that step: it is not only doing it, but trusting that we are going to do it well. Because we have confidence in ourselves, for that and for more difficult companies.

Do you want to receive our Newsletter in your email for free?

E-mail

Quintilian, 60 AD, taught the **basic structure of a** We use our own and third-party cookies to collect information in which we will say it, the way we want to say it. pages. Cookies will not be used to collect personal information. You can allow its use or reject it, you can also change its settings whenever you want.

subscribe

To accept

SHARE

(whatsapp://send?text=Consejos para abogados altamente efectivos: lee libros sobre oratoria y aplica sus principios

Privacy

<https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/>



Cicero took drama lessons to overcome his shyness to speak in public (Photo: Center for Legal and Constitutional Studies)

Cicero took drama lessons to overcome his shyness in public speaking. Churchill took lessons to overcome his fear and difficulty in public speaking.

For me it was very important to discover **Dale Carnegie** 's books when I was fifteen years old and to speak in public it was fundamental to read his work "*How to speak well in public*".

Like any schoolboy, I had gone out more than once to present a topic in front of the whole class, observing the serious face of some, the smiling face of others, the mocking expression of some. In the church I was an altar boy and I addressed all the parishioners reading the Gospel. And there were other occasions, of course.

Do you want to receive our

Newsletter in your email for

The aforementioned book by **Dale Carnegie** was different from others I had read and it gave me a lot of confidence, it made addressing a large number of people like speaking at the table in front of several relatives. Indeed, Carnegie makes it easy for you to take that step by giving examples and recommending a few

pages. Cookies will not be used to collect personal information. You can allow its use or reject it, you can also change its settings whenever you want.

There are three core tenets of Dale Carnegie: know what to say on conviction, and say it vividly and clearly. His book and his courses will be useful to us.

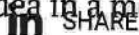
SHARE

(whatsapp://send?text=Consejos para abogados altamente efectivos: lee libros sobre oratoria y aplica sus principios

Privacy

<https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/>

2. Offer an idea in a meeting.



SHARE

3. Converse fluently.



(<https://xn--r1a.link/share/url?url=https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/>)

4. Persuade a group to take action.

<https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/>

Here are some of Dale Carnegie's rules:  
(mailto:?subject=Consejos para abogados altamente efectivos: lee libros sobre oratoria y aplica sus principios&BODY=I found this article interesting and thought of sharing it with you. Check it out: <https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/>) (<https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/>)

2. Be brief, clear and believable

3. use humor

4. The speech must have rhythm

5. project your voice

6. memorize your speech

7. don't talk too fast

8. be spontaneous

9. Trust yourself

10. practice with people

11. take over the stage

12. overcome the nerves

13. Be yourself

14. be brief

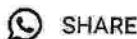
Do you want to receive our Newsletter in your email for free?

E-mail

We use our own and third-party cookies to collect information on our website pages. Cookies will not be used to collect personal information. You can allow its use or reject it, you can also change its settings whenever you want.

subscribe

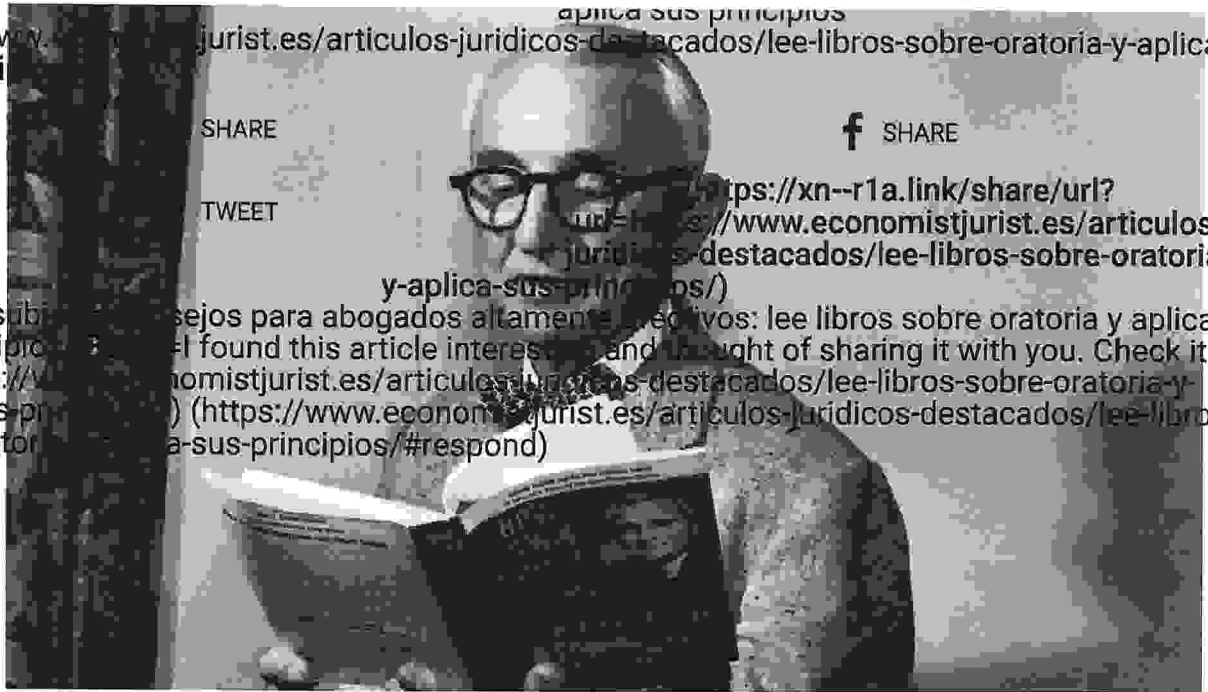
To accept



([whatsapp://send?text=Consejos para abogados altamente efectivos: lee libros sobre oratoria y aplica sus principios](https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/))

Privacy

https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios



"It was very important for me to discover Dale Carnegie's books" (Photo: File)

(mailto:subscribe@economistjurist.es) consejos para abogados altamente efectivos: lee libros sobre oratoria y aplica sus principios. I found this article interesting and thought of sharing it with you. Check it out: https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/ (https://www.economistjurist.es/articulos-juridicos-destacados/lee-libros-sobre-oratoria-y-aplica-sus-principios/#respond)

The point is that with these rules and daring to go out and speak in public in my class, I ran for class representative against other competitors, being elected several times in high school. At the university I was a student representative and I addressed more than three hundred students in the main hall. Afterward, **I followed the Dale Carnegie Course for fourteen four-hour sessions** . The first day I spoke for thirty seconds; the last, for ten minutes.

When I joined the bar association, **I began to attend criminal trials from the first days** , realizing how much that learning had served me. Later, they interviewed me on television and radio, I gave conferences, press conferences. I have had the last conferences in recent weeks at the National Congress of Young Lawyers, the Madrid Bar Association and at the Congress of the National Council of Law Students (Conede).

I believed in the principles of Dale Carnegie, in his book and in his course. I also took a **specific public speaking course** with recordings of **Newsletters in your e-mail for free?** assistant and professor of these courses.

I should also mention the book *"Learn to speak in public today"* by José Antonio Vallejo-Nágera, *How to speak in public without fear*, by Diana Becker and *How to speak well in public*, by Manuel Prieto.

For us lawyers I must highlight the book *With the permission*. **subscribe ig manual for lawyers** by the lawyer **Óscar Fernández León**

(https://www.economistjurist.es/author/oscarfernandezleon/) (whatsapp://send?text=Consejos para abogados altamente efectivos: lee libros sobre oratoria y aplica sus principios)