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Leaders & Success

Words That Spur Action

BY Cord Cooper 03/31/2009 05:09 PM ET

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To spur a creative culture, use the language of innovation, says pollster Frank Luntz, author of "Words That Work." He and others offer some tips: Picture it. The most obvious word is "innovation." It's also one of the most powerful. It leads to smaller, lighter or faster products and "tourist flights that escape Earth's orbit," Luntz noted. Often it's a call to action. Earlier this decade, GE ...

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